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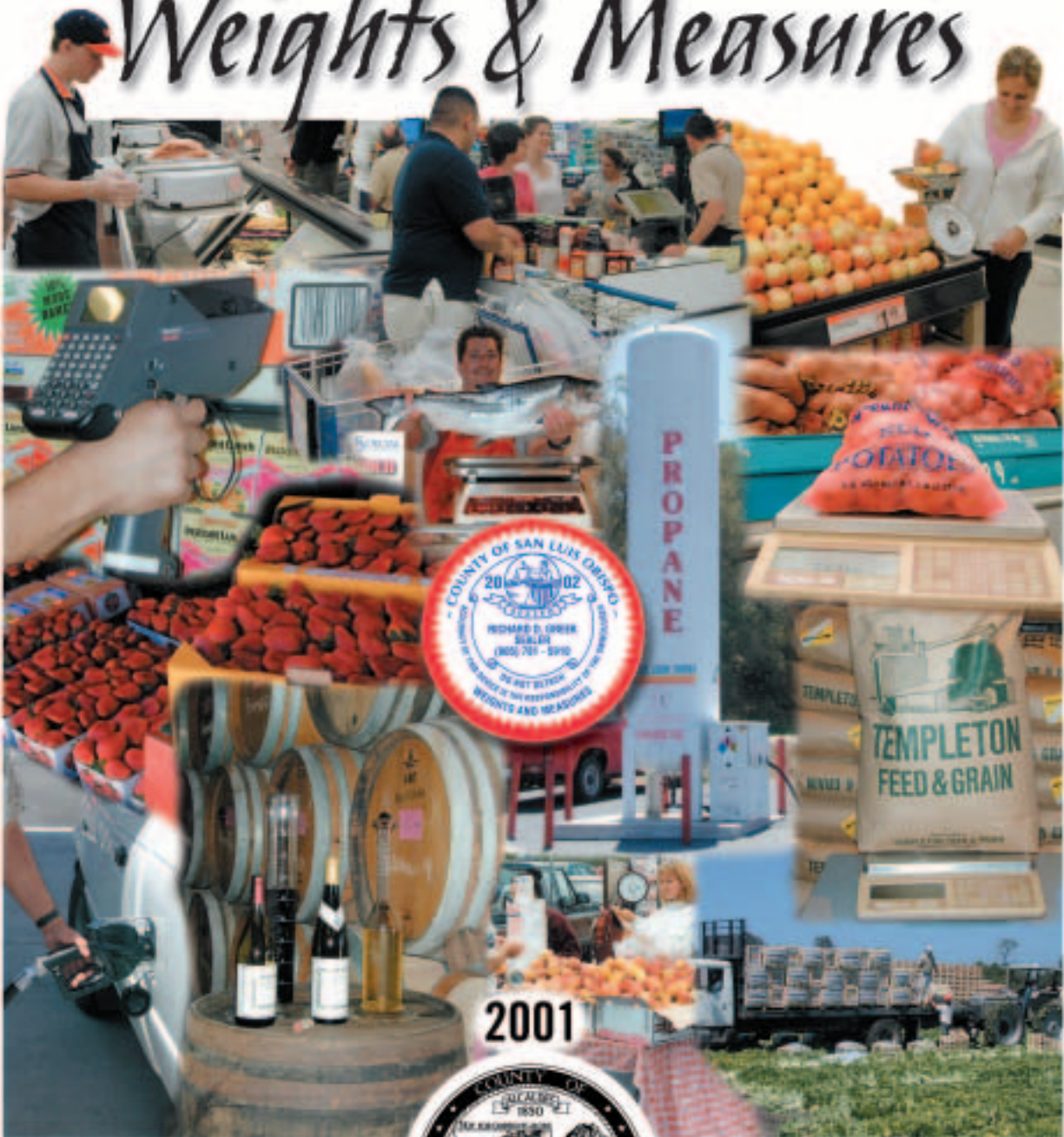
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Meeting Consumer Needs Through Weights & Measures



2001

Annual



Report

San Luis Obispo County Department of Agriculture

San Luis Obispo County Department of Agriculture Weights and Measures

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Marlene Bartsch **Christine Linné** **Gail Perez**
Nancy David **Roxy McIntosh** **Jodie Snowbarger**
Jon Fox **Manuel Mendoza-Calderon** **MaryBeth St. Amand**

Calendar Year Contributions
Terry Boche **Dennis Knowles** **Irvinia Raymond**

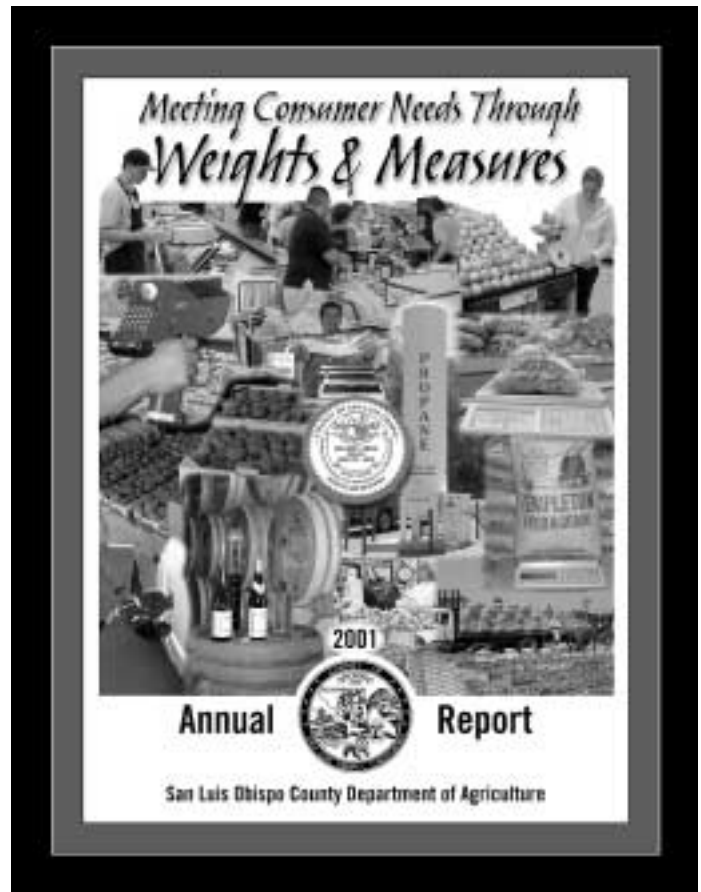


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Photographs:

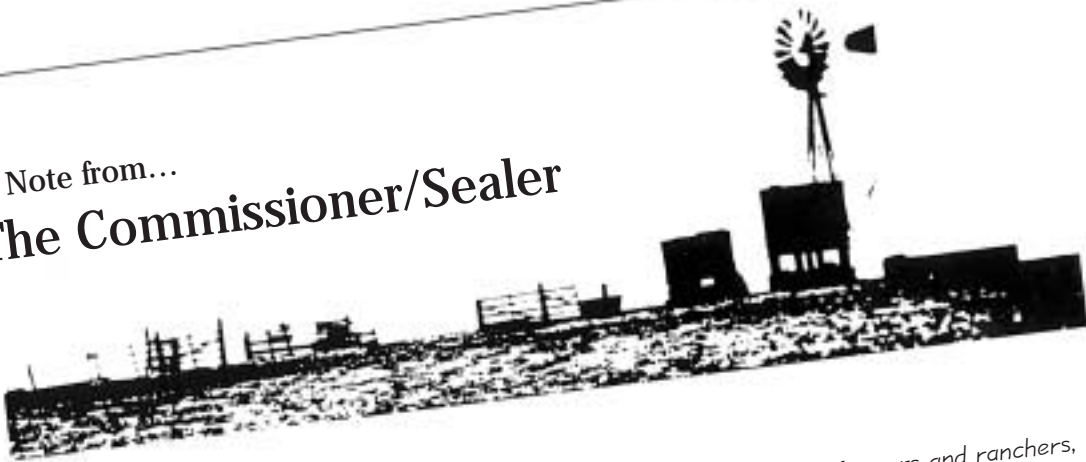
Bob Lopez

Design and Layout:

Graphics by Erick

A Note from...

The Commissioner/Sealer



San Luis Obispo's ever changing rural working landscape, created by farmers and ranchers, produced an estimated value of \$489,783,500 @ the Farm Gate. This figure can be multiplied by 2.5-3.0 to estimate the total economic vitality that the Central Coast experiences each year due to the hard work of our agricultural community.

Our report's focus, "Meeting Consumer Needs through Weights and Measures", celebrates a critical function of organized societies. Weights and Measures has its foundation in our nation's early farm economy. The function has remained in the Department of Agriculture even though Weights and Measures officials are responsible for fairness in any transaction involving weight, measure, count or time in an ever changing economy including farm, factory and now, the Internet.

Our report is dedicated to Steve Morrison, Chief Deputy Sealer of Weights and Measures and County Employee for 28 years, who retired in 2001. Steve kept our department near the cutting edge and was a significant influence in weights and measures, administration, policy and national model law development which benefited consumers and businesses throughout California and the Nation. Thank you Steve, for a job well done.

Please check out our new Web Site, www.sloag.org. Crop statistics and critical program information will be posted and updated to improve access to county staff and programs. We believe the Internet provides an excellent opportunity to build upon the county's mission and guiding principles, which are included on page 15.

To all the staff and agricultural community members that make this report possible,
Thank You.

Ric J. Ford

The Weights & Measures Team... *Meeting*



Curtis J. Clark, Inspector III



**Manuel Mendoza,
Measurement Standards Technician II**

“I test all gasoline and diesel fuel dispensers at every service station once a year to make sure you are getting a full gallon when you fill up at the pump.”



“I am in charge of testing electric meters and gas meters owned by mobilehome parks.”



“Gasoline samples are tested for octane. I make sure that oil is labeled properly so you know what you are buying.”



“It is our job to regulate the consumer billing and guarantee the accuracy of all meters.”



Your Needs in San Luis Obispo County



Robert Lopez, Inspector III



Jan Hendrix, Inspector III

“Every year we inspect and certify all commercial scales to ensure equity in the marketplace.”



“I test large propane trucks and the small units where you fill up the 5-gallon tanks you use for your barbecues and motorhomes.”



“I open and weigh a wide variety of packaged goods to confirm that the actual weight matches the weight stated on the label.”



“Moving companies, sand and gravel trucks, and haulers of bulk agricultural products all depend on consistently accurate vehicle scales for commerce.”

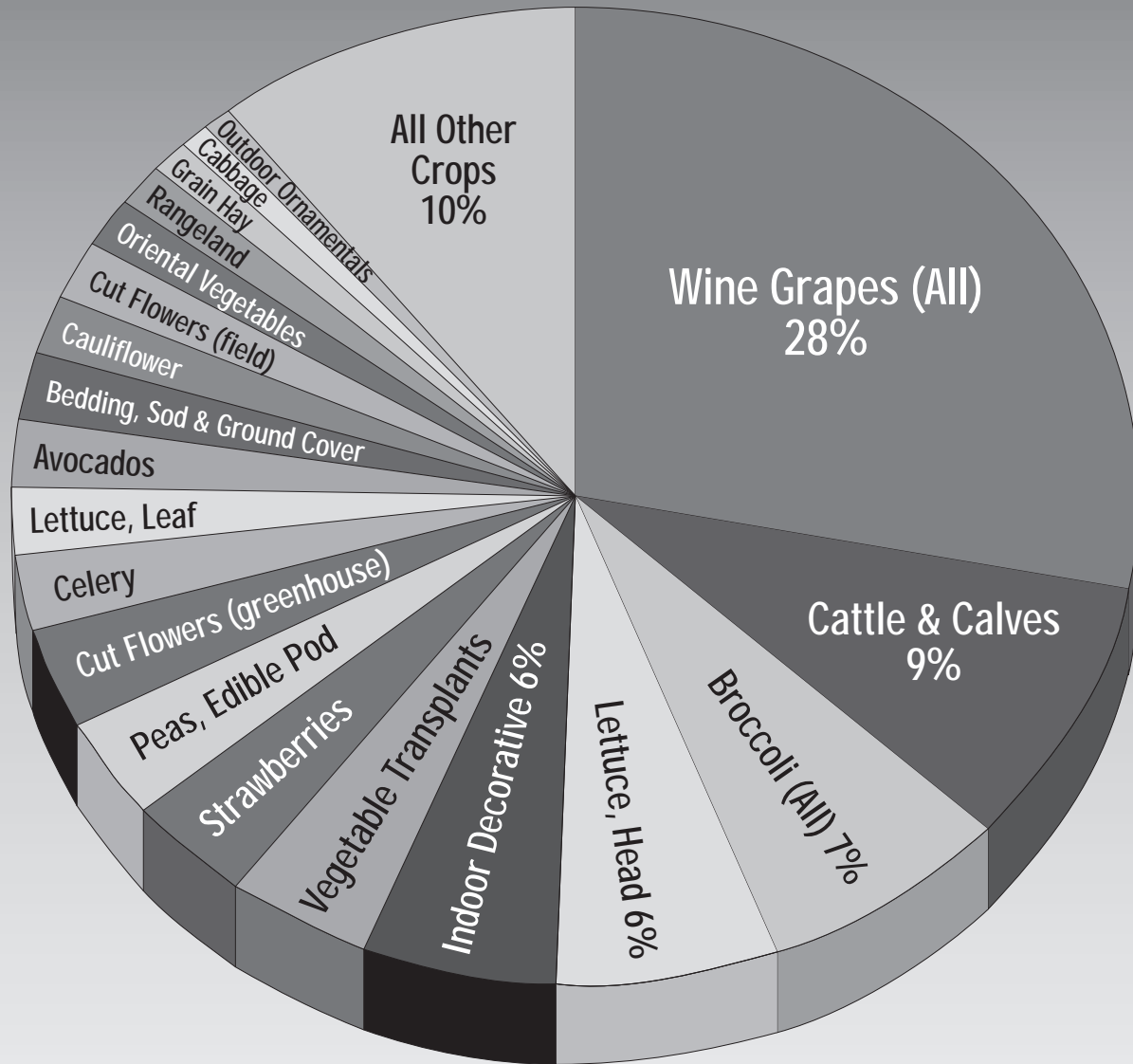


“Bar codes are scanned on a variety of grocery, department and drug store products to ensure that advertised or posted prices accurately reflect what you are being charged.”

“Precisely calibrated cattle scales play an important part in determining the cost of beef at the supermarket, as well as protecting the rancher’s profit.”



Top Twenty Value Crops



1. Wine Grapes (All).....	\$138,054,000	11. Lettuce, Leaf.....	\$11,302,000
2. Cattle & Calves.....	\$42,697,000	12. Avocados.....	\$10,819,000
3. Broccoli (All).....	\$35,911,000	13. Bedding, Sod & Ground Cover.....	\$10,349,000
4. Lettuce Head.....	\$30,481,000	14. Cauliflower.....	\$9,967,000
5. Indoor Decorative.....	\$27,290,000	15. Cut Flowers (Field).....	\$9,124,000
6. Vegetable Transplants.....	\$21,358,000	16. Oriental Vegetables.....	\$9,105,000
7. Strawberries.....	\$17,707,000	17. Rangeland.....	\$6,528,000
8. Peas, Edible Pod.....	\$16,093,000	18. Grain Hay.....	\$4,960,000
9. Cut Flowers (Greenhouse).....	\$16,020,000	19. Cabbage.....	\$4,623,000
10. Celery.....	\$11,844,000	20. Outdoor Ornamentals.....	\$4,263,000

Departmental Goals for 2002

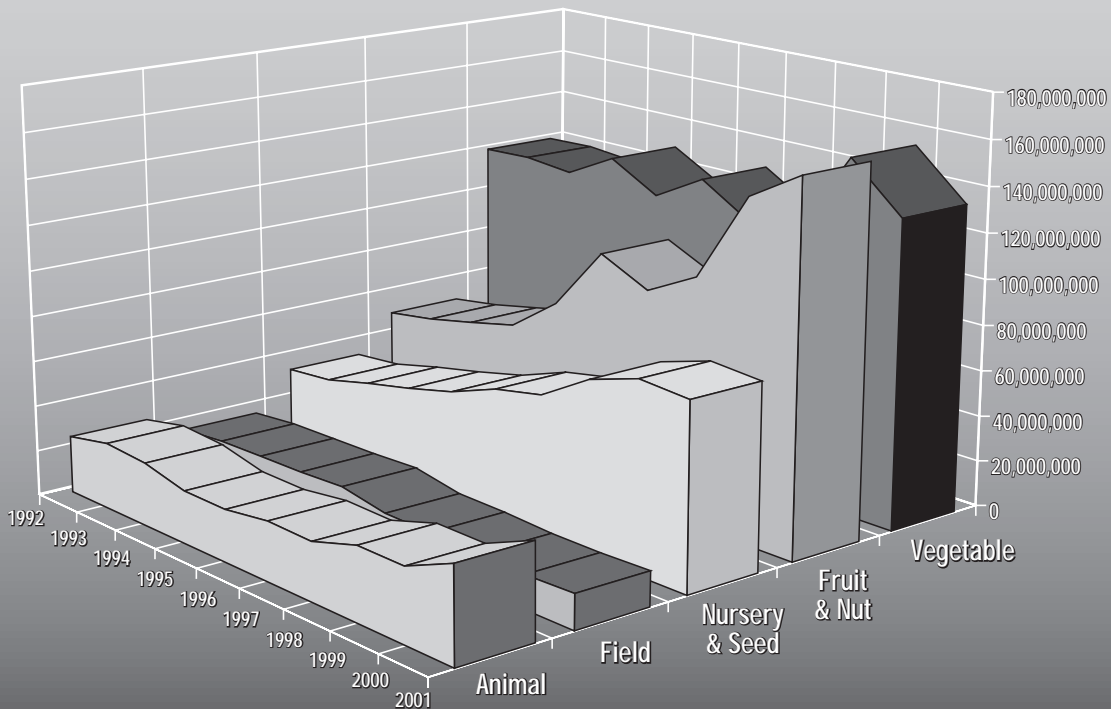


The following goals are in addition to existing programs conducted by the department:

- Further development of our Internet presence to communicate information to the citizens of the County.
- Revise the San Luis Obispo County Grading Ordinance to further protect agricultural resources.
- Facilitate greater communication between farmers and their neighbors regarding pesticide use and public health and safety.
- Develop Geographic Information Maps to assist in managing projects and visually depicting program accomplishments.
- Negotiate with the Coastal Commission to revise the local Coastal Plan affecting agriculture.
- Develop an emergency Food and Agriculture Security Plan to address potential threats to County Agriculture.
- Evaluate all departmental programs for greater efficiency and effectiveness.
- Provide improved office space conditions in Paso Robles and Arroyo Grande.
- Complete planning for an undercover and variable frequency gas station inspection program.

Comparison of Valuation of Major Groups During the Past Ten Years

YEAR	ANIMAL	FIELD	NURSERY & SEED	FRUIT & NUT	VEGETABLE	TOTAL
1992	28,419,000	18,575,000	37,749,000	56,619,000	136,324,000	277,686,000
1993	33,102,000	20,666,000	39,783,000	60,353,000	137,316,000	291,220,000
1994	31,431,000	21,020,000	45,517,000	65,476,000	134,784,000	298,228,000
1995	26,188,000	21,340,000	50,534,000	70,975,000	147,771,000	316,808,000
1996	26,013,000	22,445,000	56,399,000	89,171,000	134,047,000	328,075,000
1997	29,223,000	18,056,000	65,486,000	120,912,000	148,129,000	381,806,000
1998	28,665,000	17,614,000	70,296,000	109,351,000	132,895,000	358,821,000
1999	36,031,000	16,296,000	85,353,000	122,450,000	135,393,000	395,523,000
2000	35,881,000	16,180,000	93,171,000	166,779,000	175,643,000	487,654,000
2001	46,517,000	17,025,000	91,295,500	182,415,000	152,531,000	489,783,500



Meeting the County's Needs

A tradition of dedication throughout the years...



Steve Morrison

This Annual Report is dedicated to Steve Morrison for his 28 years of service to Weights and Measures Programs and Public Administration at the County, State and National Level.

Steve brought to government an academic background in marketing and private sector experience in the restaurant business. As the Chief Deputy Sealer of the San Luis Obispo County Department of Agriculture/Masurement Standards, Steve's keen intellect, high level of dedication, and leadership produced successful results for any challenge he tackled.

His achievements were based upon his ability to develop relationships and ensure a sound communications process and human network. Furthermore, Steve constantly brought to work an enviable sense of humor and fun enjoyed by coworkers and customers alike.



How Do We Measure Things?

It's all a part of our history...



Cubit

First known measurement. About 20 inches.
Length of forearm from point of elbow to end of the middle finger.



Fathom

In Britain the Anglo-Saxon measure was the fathom, the length across two arms outstretched equal to 4 cubits or 6 feet.



Foot

The Roman "foot" was $\frac{2}{3}$ of the Olympic Cubit at 12.16 inches. It was divided into 12 thumbnail breadths called "unciae" by the Romans and "inches" by the British.



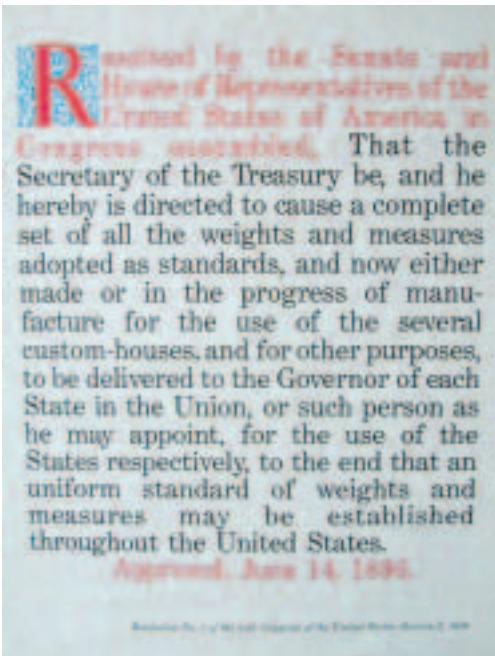
Yard

King Henry I decreed – The distance from the point of his nose to the end of his thumb was the lawful yard.



Inch

Three barley corns taken from center of ear placed end to end equals on inch. (Edward II, 1324)



nist.gov



www.ncwm.net



www.westernwma.org

WEIGHTS AND MEASURES may be ranked among the necessities of life to every individual of human society. They enter into the economical arrangements and daily concerns of every family. They are necessary to every occupation of human industry; to the distribution and security of every species of property; to every transaction of trade and commerce; to the labors of the husbandman; to the ingenuity of the artificer; to the studies of the philosopher; to the researches of the antiquarian; to the navigation of the mariner, and the marches of the soldier; to all the exchanges of peace, and all the operations of war. The knowledge of them, as in established use, is among the first elements of education, and is often learned to those who learn nothing else, not even to read and write. This knowledge is riveted in the memory by the habitual application of it to the employments of man throughout life.

1790



Animal Industry

The Animal Industry category jumped nearly 30% due to a greater number of cattle sold and a slight increase in value. The remainder of the animal industry further declined in production and value.



Commodity	Year	No. of Head	Production	Unit	Per Unit	Total
Cattle and Calves	2001	78,000	520,700	Cwt	82.00	\$42,697,000
	2000	60,000	390,000	Cwt	80.00	\$31,200,000
Milk	2001		43,111	Cwt	14.98	646,000
	2000		38,011	Cwt	16.02	609,000
Sheep and Lambs	2001	7,600	9,500	Cwt	72.50	689,000
	2000	8,150	10,595	Cwt	78.50	832,000
Miscellaneous*	2001					2,485,000
	2000					3,371,000
TOTAL Animal Industry	2001					\$46,517,000
	2000					\$36,012,000

* Aquaculture, Bees wax, Eggs, Game Birds, Goats, Hogs, Honey, Pollen, Pollination, Poultry, Wool

Commercial Fishing



A rich variety of fishery resources is harvested through our ports each year providing a vital food source, as well as making an important contribution to the local economy.

Fishery	Year	Morro Bay		All Other Ports	
		Pounds x 1,000	Value x \$1,000	Pounds x 1,000	Value x \$1,000
Albacore	2000	859	783	12	12
Bluefin Tuna	2000	44	66	*	*
Cabazon	2000	66	313	29	137
California Halibut	2000	13	32	27	77
Sole	2000	134	62	468	180
Kelp Greenling	2000	7	43	*	*
Lingcod	2000	4	5	2	3
Mako Shark	2000	7	8	*	*
Ocean Shrimp	2000	274	175	29	13
Rockcrab	2000	3	3	73	106
Rockfish	2000	114	333	227	342
Sablefish	2000	29	33	60	59
Salmon	2000	364	640	64	120
Spot Prawn	2000	127	1,059	3	25
Surfperch	2000	7	13	2	4
Swordfish	2000	292	757	*	*
Thornyheads	2000	94	85	130	120
Thresher Shark	2000	7	8	2	3
Miscellaneous	2000	*	*	*	*
Port Totals	2000	2,473,198	\$4,435,547	1,149,469	\$1,242,319

* Unspecified

Fruit and Nut Crops

Value increased in 2001 by about 9% with a significant recovery from the previous year for avocados and gains in strawberries. Although well over 2,500 acres of wine grapes came into production, the value was up slightly due primarily to a smaller crop from the bearing acreage. Some growers experienced spring frost damage. Oranges and apples continued to suffer from low values.



Crop	Year	Acreage		Production		Unit	Per Unit	Total
		Planted	Bearing	Per Acre	Total			
Apples	2001	1270	1,270	9.300	11,811	Ton	\$265.00	\$3,130,000
	2000	2445	2,080	7.490	15,579	Ton	\$329.00	\$5,126,000
Avocados. (Hass)	2001	1838	1,193	4.580	5,464	Ton	1,980.00	10,819,000
	2000	1562	1,140	0.450	513	Ton	2,940.00	1,508,000
Avocados (Other)	2001	51	49	4.600	225	Ton	440.00	99,000
	2000	57	57	1.750	100	Ton	220.00	22,000
Grapes, Wine (All)	2001	27,600	21,614		104,107			138,054,000
	2000	26,800	18,801		101,430			134,733,000
Chardonnay	2001		4,136	5.080	21,011	Ton	1,528.00	32,105,000
	2000		4,051	6.120	24,792	Ton	1,540.00	38,180,000
Sauvignon Blanc	2001		812	6.270	5,091	Ton	967.00	4,923,000
	2000		870	7.070	6,151	Ton	930.00	5,720,000
White Wine (Other)	2001		674	5.150	3,471	Ton	1,021.00	3,544,000
	2000		547	6.000	3,282	Ton	982.00	3,223,000
Cabernet Sauvignon	2001		6,776	4.960	33,609	Ton	1,306.00	43,893,000
	2000		5,895	5.470	32,246	Ton	1,324.00	42,693,000
Merlot	2001		3238	5.030	16,287	Ton	1,309.00	21,320,000
	2000		2716	4.920	13,363	Ton	1,307.00	17,465,000
Pinot Noir	2001		958	3.180	3,046	Ton	2,404.00	7,324,000
	2000		545	3.660	1,995	Ton	2,305.00	4,598,000
Syrah	2001		1609	3.610	5,808	Ton	1,435.00	8,335,000
	2000		1172	4.140	4,852	Ton	1,440.00	6,987,000
Zinfandel	2001		2,121	4.820	10,223	Ton	964.00	9,855,000
	2000		1,877	5.160	9,685	Ton	995.00	9,637,000
Red Wine (Other)	2001		1,290	4.310	5,560	Ton	1,215.00	6,755,000
	2000		1,128	4.490	5,065	Ton	1,230.00	6,230,000
Lemons	2001	1290	1,210	14.070	17,025	Ton	216.00	3,677,000
	2000	1290	1,180	14.130	16,673	Ton	224.00	3,735,000
Pistachios	2001	320	320	0.193	62	Ton	1,960.00	121,000
	2000	214	186	0.600	112	Ton	1,900.00	212,000
Strawberries	2001	725	725	28.620	20,750	Ton	853.39	17,707,000
	2000	668	668	29.180	19,492	Ton	728.70	14,204,000
Valencia Oranges	2001	351	340	19.210	6,531	Ton	75.00	490,000
	2000	335	333	12.350	4,113	Ton	45.00	185,000
English Walnuts	2001	2595	2,335	0.450	1,051	Ton	1,040.00	1,093,000
	2000	2580	2,320	0.400	928	Ton	1,180.00	1,095,000
Miscellaneous*	2001	2430	2,225					7,225,000
	2000	2490	2,285					6,000,000
TOTAL	2001	38,470	31,281					\$182,415,000
Fruit & Nut Crops	2000	38,441	29,050					\$166,820,000

* Almonds, Apricot, Asian Pear, Black Walnut, Bushberry, Cherry, Feijoa, Grapefruit, Horned Melons, Kiwi, Lime, Navel Orange, Nectarine, Olive, Peach, Pear, Persimmon, Pomegranate, Quince, Table Grape, Pepino, Tangelo



Vegetable Crops

After a record year in 2000 with improved prices for most items, 2001 values were down nearly 15%. With few exceptions, most commodities declined in value with some seasonal items, such as peppers and celery suffering major declines after September 11. Poorer growing conditions in the spring contributed to less harvested acres for the year and generally lower yields.

Crop	Year	Harvested Acreage	Production Per Acre	Total	Unit	Per Unit	Total
Beans (Green)	2001	340	470.0	159,800	30#	\$5.78	\$924,000
	2000	980	440.0	431,200	30#	\$4.28	\$1,846,000
Bell Peppers	2001	993	854.0	848,022	30#	3.72	3,155,000
	2000	877	827.0	725,279	30#	7.15	5,186,000
Broccoli (All)	2001	10,002	631.0	6,311,262	23#	5.69	35,911,000
	2000	10,417	642.0	6,687,714	23#	6.36	42,534,000
Cabbage	2001	942	822.0	774,324	45#	5.97	4,623,000
	2000	1,081	860.0	929,660	45#	5.52	5,132,000
Cauliflower	2001	2,438	627.0	1,528,626	25#	6.52	9,967,000
	2000	2,423	637.0	1,543,451	25#	6.32	9,755,000
Celery	2001	1,388	1,114.0	1,546,232	60#	7.66	11,844,000
	2000	1,190	1,156.0	1,375,640	60#	9.10	12,518,000
Lettuce, Head	2001	6,844	681.0	4,660,764	50#	6.54	30,481,000
	2000	6,903	693.0	4,783,779	50#	7.46	35,687,000
Lettuce, Leaf	2001	2,534	773.0	1,958,782	25#	5.77	11,302,000
	2000	3,135	860.0	2,696,100	25#	5.84	15,745,000
Oriental Vegetables	2001	1,105	829.0	916,045	80#	9.94	9,105,000
	2000	1,639	794.0	1,301,366	80#	11.27	14,666,000
Peas Edible Pod	2001	2,924	588.0	1,719,312	10#	9.36	16,093,000
	2000	2,825	539.0	1,522,675	10#	9.78	14,892,000
Spinach	2001	335	730.0	244,550	20#	5.75	1,406,000
	2000	565	748.0	422,620	20#	5.38	2,274,000
Squash	2001	486	639.0	310,554	30#	4.66	1,447,000
	2000	468	746.0	349,128	30#	4.27	1,491,000
Tomato**	2001	58	1,217.0	70,586	20#	17.47	1,233,000
	2000	64	1,358.0	86,912	20#	17.46	1,517,000
Miscellaneous*	2001	3,245					15,040,000
	2000	2,840					12,400,000
TOTAL Vegetable Crops	2001	33,634					152,531,000
	2000	35,407					175,643,000

* Anise, Artichokes, Baby Vegetables, Brussel Sprouts, Carrots, Cilantro, Chili Peppers, Cucumber, Endive, Escarole, Garlic, Herbs, Kale, Korean Melon, Leek, Mushrooms, Onions, Parsley, Potatoes, Pumpkins, Radishes, Rhubarb, Spring Mix, Sweet Corn, Tomatillos, Watermelon

** Includes Greenhouse grown tomatoes

Nursery Products

Unlike major increases in previous years, nursery product values increased by only about 2% from 2000. The value for most nursery items declined compared to 2000 due to the slowdown in the economy and the aftermath of September 11.



Crop	Year	Field Production (acres)	Greenhouse Production (sq ft)	Value
Bedding Plants, Sod, & Ground Cover	2001	48	191,500	\$10,349,000
	2000	58	113,000	\$6,055,000
Christmas Trees, Cut	2001	16		212,000
	2000	19		242,000
Cut Flowers (Field)	2001	324		9,124,000
	2000	318		6,213,000
Cut Flowers (Greenhouse)	2001		3,124,800	16,020,000
	2000		3,616,124	23,865,000
Fruit-Nut Trees & Vines	2001	25	106,000	1,700,000
	2000	29	106,000	1,920,000
Indoor Decoratives	2001		2,641,319	27,290,000
	2000		1,960,045	22,831,000
Outdoor Ornamentals	2001	54	108,600	4,263,000
	2000	58	109,136	4,532,000
Vegetable Transplants	2001	24	1,366,365	21,358,000
	2000	21	1,218,719	22,650,000
Miscellaneous*	2001	16	304,000	592,000
	2000	11	27,500	480,000
TOTAL	2001	507	7,842,584	\$90,908,000
Nursery Stock	2000	514	7,150,524	\$88,788,000

*Bulbs, Cacti, Herbs, Propagative plants, Scion wood, Specialty plants, Succulents

Seed Crops

Seed crop acreages slid back to near historical levels.



Crop	Year	Planted Acreage	Harvested Acreage	Value
Grain Crops*	2001	500	400	\$70,000
	2000	1026	1026	\$133,000
Flower	2001	130	130	220,000
	2000	140	108	380,000
Vegetable	2001	59	55	97,500
	2000	1008	1008	3,870,000
TOTAL	2001	689	585	\$387,500
Seed Crop	2000	2,174	2,142	4,383,000

* Barley, Oats, Wheat

Field Crops

Growing conditions for field crops were generally favorable. Hay crop values rebounded while grain crops continued the recent trend of declining value.



Crop	Year	Acreage		Production		Unit	Value	
		Planted	Harvested	Per Acre	Total		Per Unit	Total
Alfalfa Hay	2001	3,150	3,150	7.62	24,003	Ton	\$128.00	\$3,072,000
	2000	3,240	3,240	7.36	23,846	Ton	\$110.00	\$2,623,000
Barley	2001	26,100	20,600	0.74	15,244	Ton	94.00	1,433,000
	2000	21,200	19,500	0.96	18,720	Ton	102.00	1,909,000
Garbanzo Beans	2001	500	500	12.00	6,000	Cwt	26.90	161,000
	2000	675	475	11.50	5,463	Cwt	26.85	147,000
Grain Hay**	2001	20,500	20,100	2.35	47,235	Ton	105.00	4,960,000
	2000	17,000	16,000	2.25	36,000	Ton	94.00	3,384,000
Grain Stubble (Grazed)	2001		45,000			Acre	5.10	230,000
	2000		42,200			Acre	4.70	198,000
Irrigated Pasture	2001		2,700			Acre	160.00	432,000
	2000		4,300			Acre	190.00	817,000
Rangeland, Grazed	2001		1,020,000			Acre	6.40	6,528,000
	2000		1,020,000			Acre	6.65	6,783,000
Safflower	2001	820	800	0.39	312	Ton	190.00	59,000
	2000	1,500	1,200	0.36	432	Ton	200.00	86,000
Wheat	2000	2,500	1,500	0.85	1,275	Ton	100.00	128,000
Miscellaneous*	2001	1750	1,250					150,000
	2000		700					105,000
TOTAL	2001	52,820	1,114,100					\$17,025,000
Field Crops	2000	46,115	1,109,115					\$16,053,500

*Oats, Straw, Sudangrass, Wheat

**Includes winter forage



Total County Agricultural Acreage

2001 1,183,107 acres
2000 1,195,202 acres

Guiding Principles

Sense of Pride

Aim for Excellence

Respect for Others

Response to Change

Fiscal Responsibility

Community Service

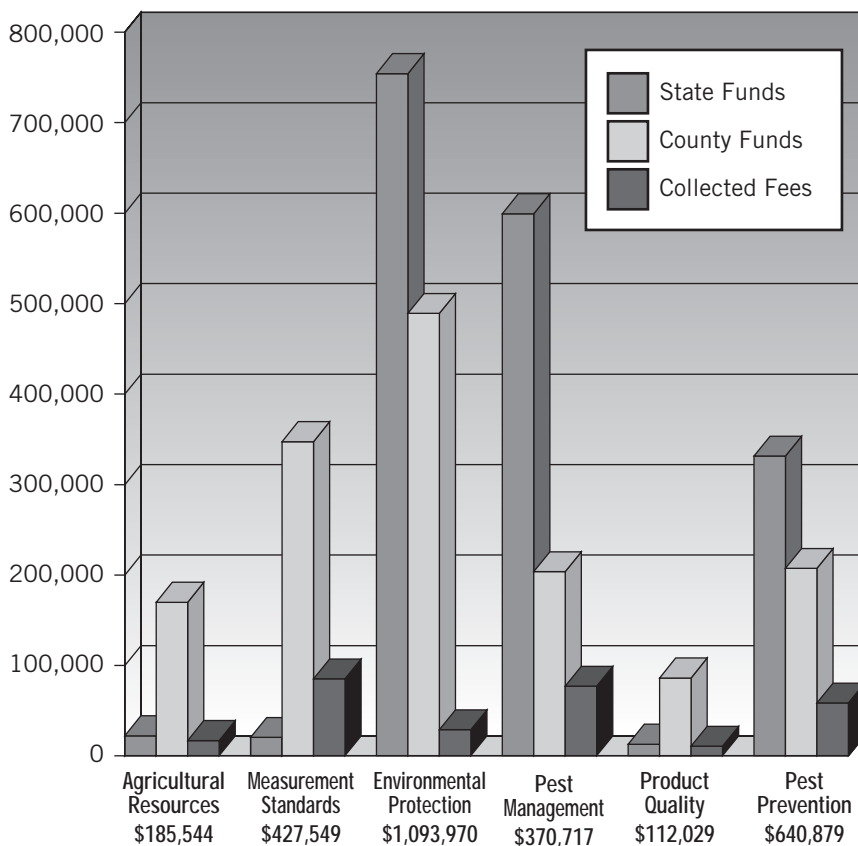
Mission Statement

The Department of Agriculture/Measurement Standards is committed to providing service with a "cooperative spirit" by ensuring fairness in the marketplace and protecting agriculture, the environment, and the public's health and welfare.

Financial Report

FISCAL YEAR 2000-2001

REVENUE	3,518,809	
General Funds	1,140,980	32%
State Funds	1,739,603	49%
Collected Fees	276,558	8%
Overhead	361,668	10%
EXPENDITURES	3,518,809	
Salaries & Benefits	2,528,470	72%
Services & Supplies	589,398	17%
Overhead	361,668	10%
Equipment	39,273	1%



Funding Sources \$3,518,809.00

Agricultural Resources	\$208,509	
State Funds	22,094	11%
County Funds	169,636	81%
Collected Fees	16,779	8%
Measurement Standards	\$452,701	
State Funds	20,296	4%
County Funds	347,326	77%
Collected Fees	85,079	19%
Environmental Protection	\$1,271,873	
State Funds	754,080	59%
County Funds	489,010	38%
Collected Fees	28,783	2%
Pest Management	\$879,609	
State Funds	599,093	68%
County Funds	203,492	23%
Collected Fees	77,024	9%
Product Quality	\$109,371	
State Funds	12,736	12%
County Funds	86,086	79%
Collected Fees	10,549	10%
Pest Prevention	\$596,746	
State Funds	331,304	56%
County Funds	207,098	35%
Collected Fees	58,344	10%



San Luis Obispo County
Department of Agriculture / Weights and Measures
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